

## Vocollect Voice vs Pick to Light

Vocollect Voice is:

- Proven to be reliable and durable - No delicate screens, displays, buttons or lights; terminal mean time between failure more than five years.
- More Cost Effective - Voice changes are simple and inexpensive, simply erect the racking and affix location and check digit labels.
- Flexible - Static, dynamic or no zones at all! Batch-picking is a proven productivity improvement method.
- More Accurate - Pick to Light averages 4 -6 errors per 1,000 picks (industry average) and requires auditing to correct errors. Vocollect averages less than 1 error per 1,000 picks (Vocollect case studies) and Vocollect customers typically eliminate auditing.

In comparison, Pick to Light:



- PTL investment based on number of SKUs - very expensive\*
- PTL inflexible and not portable\*
- PTL difficult to reconfigure\*
- PTL “zone and batch” limitations\*
- PTL offers limited hands- and eyes-free activities\*

\* Source- Gartner

## Vocollect Voice Compared To...

	Paper and Labels	RF Scanning	Pick-to-Light
<b>Productivity</b>	Vocollect 10 – 15+% faster	Vocollect 15 – 25+% faster	Same
<b>Accuracy</b>	Vocollect 10 - 20 less errors per 1,000	Vocollect 2 - 4 less errors per 1,000	Vocollect 2 - 4 less errors per 1,000
<b>Training</b>	Vocollect reduced time by 50%	Vocollect reduced time by 50%-65%	Similar training effort
<b>Issues</b>	<ul style="list-style-type: none"> <li>▪ Lack of real-time associate visibility and accountability</li> <li>▪ Lack of real-time inventory, people, system update</li> <li>▪ Difficult to batch-pick</li> <li>▪ Data entry errors</li> <li>▪ Labor and materials cost to handle paper</li> <li>▪ Not hands-/eyes-free</li> </ul>	<ul style="list-style-type: none"> <li>▪ Average two weeks of training for associate to be self-sufficient</li> <li>▪ Operator is distracted: data entry, read, scan</li> <li>▪ Safety issues (Heads-down)</li> <li>▪ Not ergonomic</li> <li>▪ Not hands-/eyes-free</li> <li>▪ Battery issues</li> <li>▪ Many points of failure (need to have back-up inventory of equipment)</li> </ul>	<ul style="list-style-type: none"> <li>▪ Inflexible</li> <li>▪ Expensive to add SKUs</li> <li>▪ Can't efficiently manage two order selectors in one zone</li> <li>▪ Difficult to batch-pick</li> <li>▪ Sized based on SKUs vs. people</li> <li>▪ Thousands of points of failure (we are talking about lights...)</li> </ul>

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